

## Mentoring and Coaching

Many very capable people have never been schooled in the principles of management and control of their business. We offer a range of business coaching and mentoring models from one off sessions to ongoing communications to ensure growth and understanding of management concepts. A sounding board can often be the difference between a rushed response and a wise decision.

Matthew Hurley is a professional manager with more than thirty years' experience in hospitality and tourism. This includes twenty-eight years' experience in General Manager positions and more than ten years in multi-outlet companies across a range of businesses, from small to large and from highly successful to those in need of major restructure or redirection. These positions have been in hotels and other tourism related businesses. In all of these roles he has achieved positive results through establishing a strategic business and marketing plan that is comprehensive but to the point. Matthew has managed tourism businesses in Adelaide, Perth, Canberra, Melbourne, Sydney, Brisbane, Cairns and Port Douglas.

### Management

- 30+ years experience.
- 28 years General Manager experience.
- 10+ years as an Area Manager.
- City corporate and regional leisure businesses from 10 to 500+ employees.

### Career Highlights

- General Manager of the Year twice within Rydges Hotels and Resorts.
- Australian Hotels Association Best Marketed Hotel in Australia plus numerous other awards.
- Planned and opened two successful hotels and has overseen the refurbishment of many.
- Managed the iconic Wentworth in Sydney in the lead up to the Sydney 2000 Olympics.

### Mentoring

Throughout Matthew's career, he has been able to consistently play a role in the development of more than fifteen General Managers and a number of Area Managers. Whether starting at the ground level and requiring a long-term plan, or simply adding the polish and finish to an otherwise strong candidate, Matthew has played a major role in many successful careers.

### Coaching

As part of many manager's development, more direct coaching is often **required** to achieve the best out of one's self. This coaching may cover a number of areas:

- Time management and focus
- Financial training
- Specific management skills like Managing Change
- People Management
- Personal presentation
- Report writing
- Meeting preparation
- Owner relationships

Both mentoring and coaching can be done on a short-term or ongoing basis. A mentoring project would start with a one on one meeting, but can be conducted digitally on an ongoing basis with periodic face to face meetings.